

Commercial mortgage servicing:
Value of quality servicing

Commercial mortgage lending

“**Our team prides itself in providing value-added servicing to our borrowers**”

Steve Johnson

Managing Director, Commercial Mortgage Servicing
Principal Real Estate Investors

An existing borrower was securing a new CMBS loan with Principal Real Estate Investors. The borrower’s current loan was a CMBS Note A/Third-Party Note B structure. The A Note required both loans to be defeased; however, the borrower needed the B Note to be paid off immediately with yield maintenance. Our servicing team leveraged its strong industry relationships to obtain the borrower’s required outcome, which resulted in the borrower financing multiple deals with us.



Property shown is for example purposes only and is to illustrate examples of real estate property types invested in by Principal Real Estate Investors.

Why Principal Real Estate Investors’ servicing

- Strives to provide optimal solutions for all parties
- Maintains regular borrower contact
- Established, strong industry relationships
- Dedicated relationship manager
- Earned “Strong” rating by S&P as a Primary Servicer
- Experienced team integrated with origination and closing



We open the door to an abundant number of deal structures.

So, the next time you are looking for a full-service, reliable lender, look to us
www.principalcrelending.com

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